



J.E.P AUSTRALIA (Pvt) Ltd., COMPANY PROFILE



1.1 Introduction to the Company

J.E.P Australia was appointed as the exclusive authorized distributor for Challenge Chemicals Australia. Challenge Chemicals Australia have joined forces with J.E.P. Australia under the flagship of **CHEM J by CHALLENGE** to provide a “**Total Cover**” cleaning solution within the merging Hospitality sector of Sri Lanka and Maldives.

J.E.P Australia have been present in Sri Lanka since 2012 with a strong management team, existing warehousing and highly skilled sales and technical team.

Teaming with Challenge Chemicals Australia, J.E.P Australia and CCA can now provide a premium quality product with the technical backup up and support with over 40 years of experience in manufacturing and servicing within the hospitality industry.

Sri Lanka is geographically located within areas of focus and serves as an ideal location to conduct operations on a global platform. Considering the current economic development within and around the region, it is prudent that such a venture sets itself up as a strong platform, backed by the stability of Australia.

With all the improvements taking significant momentum, it is certain that the demand for a support

Function such as the commercial cleaning industry which includes Housekeeping, Ware Washing and Laundry, has increased dramatically. This has created a unique opportunity to introduce and promote **CHEM J by CHALLENGE** and **CHEM J** products, apart from other specialized products from Australia.

1.2 General Information

- **Name of Business** : J.E.P Australia (Pvt) Ltd
- **Head Office Address** : J.E.P Australia Pty Ltd
Suite 20, Level 1 Lifestyle Building,
1 East Ridge Drive, Chirnside Park,
Victoria 3116, Australia.
- **Strategic/Local Address** : J.E.P Australia (Pvt) Ltd
222, Cotta Road, Colombo 08,
Sri Lanka.
- **Head Office Phone Number** : Phone : +61 3 9727 1100
Fax : +61 3 9727 1177

Corporate Head Office: Suite 20, Lifestyle Building, 1 East Ridge Drive, Chirnside Park, Victoria 3
T: +613 9727 1100 F: +613 97271177 E: info@jepaustralia.com

Strategic Head Office: 222, Cotta Road, Colombo 08, Sri Lanka
T: +94 115 934 006 -7 F: +94 112 330 239 E: info@jepaustralia.com

J.E.P Australia (Pvt) Ltd - COMPANY PROFILE

- **Strategic Office Phone Number** : Phone : +94 11 593 4003/7
Fax : +94 11 233 0239
- **Website Address** : www.jepaustralia.com
- **Company Status** : J.E.P Australia (Pvt) Ltd was incorporated as a Private Company having complied with the requirements under the Companies Act No 7 of 2007, Reg.No. PV 87408
- **Contact Information** : JEP Australia Pty Ltd (Australia Office)
Mr Jude De Silva
Director/CEO
Mobile : +61 413 492 192
Phone : +61 3 9727 1100
Fax : +61 3 9727 1177
E-mail : jude@jepaustralia.com

: Mr. Phillip De Silva
Director
Mobile : +61 425728339
E-mail : phillip@jepaustralia.com

: J.E.P Australia (Pvt) Ltd (Sri Lanka Office)
Mr. Emil Kronenberg
Director
Mobile : +94 714 344 395
Phone : +94 11 593 4003/7
Fax : +94 112 330239
E-mail : emil@jepaustralia.com

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J.E.P Australia (Pvt) Ltd - COMPANY PROFILE

: Mr. Dale Dharmasena
Head of Business Development & Service Support
Mobile : +94 718 644 475
Phone : +94 11 593 4003/7
Fax : +94 112 330239
E-mail : dale@jepaustralia.com

: Mr. Sampath Perera
Manager Finance & Administration
Mobile : +94 714 919464
Phone : +94 11 593 4005/7
Fax : +94 112 330239
E-mail : finance@jepaustralia.com

: Mr. Darrel Ludowyke
Manager – Special Projects
Mobile : +94 710 948015
Phone : +94 11 593 4003/7
Fax : +94 112 330239
E-mail : darrel@jepaustralia.com

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1.3 Business Details

Date of Commencement : Reg No.PV 87408 - 2nd day of August 2012

Main Areas of Activities of Business : Importers and suppliers of non-hazardous and hazardous cleaning & sanitizing products with a vision of concentrating of the following segments

- Housekeeping Industry
- Kitchen and Food Processing Industry
- Laundry Industry
- Food Processing Industry
- Dairy & Poultry Industry
- Aviation Industry
- Maritime Industry
- Textile Industry
- Janitorial Industry
- Brewery & Bottling Plants
- Tea & Rubber Industries
- Specialized Industrial Cleaning

Main Products : Our main scope of product supplied by J.E.P Australia

- Detergents (non- hazardous and hazardous)
- Solvents (Eco Friendly)
- Scrubbing Pads for Floors
- Microfiber Cloths
- Magic Sponge (Chemical Free Cleaning)
- Mop Buckets & Mop Heads
- Urinal Pads (New Technology for Urinals)
- Floor Sealers for Various Surfaces
- Wood Sealers
- Carpet Cleaner & Spotters

Main Services : Developing and improving business dynamics which revolutionize the concept of cleaning using non-hazardous chemical base compounds

- Providing safe work environments
- Operational support services
- Assessment and recommendation

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Local Presents: : J.E.P Australia has its well established Colombo office to provide all the necessary support services and at any given time it holds stocks for period of three months to supply clients' orders without any disruption to the operations.

1.4 Providing Safe Work Environments

The cleaning industry has traditionally been sustained through a series of traditionally produced caustic base products to meet various industries and requirements. However almost all these chemicals has the potential to cause harm to health and the environment.

The product range that has been proposed by J.E.P Australia involves environmentally friendly raw materials. This gives the ability for us to deliver non- hazardous and hazardous chemicals to the end user.

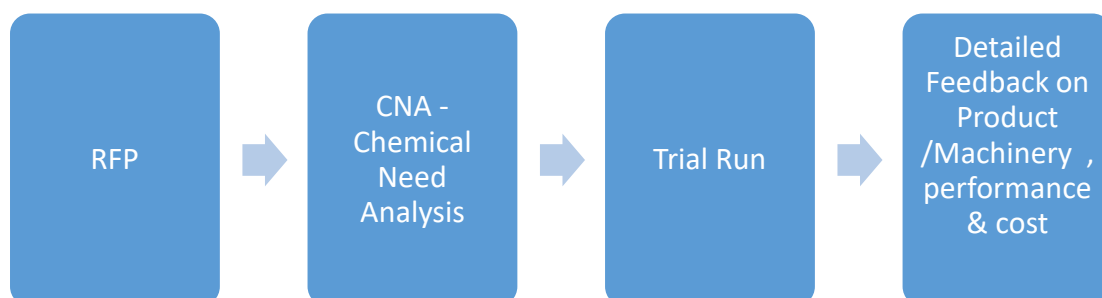
J.E.P Australia provides cleaning operators the means to achieve a safer and efficient workplace with premium quality non-hazardous and hazardous chemicals. The program addresses operator training, workplace safety and work safe requirements compliment the product range

1.5 Assessment and Recommendation

The overall purpose of an assessment and recommendation to ascertain and evaluate the client's requirement and review the possibilities of introducing a more suitable range of products to the property accordingly to the customer's requirement.

Analysing the recommended products for implementation would be one of the main accepts from our technical team which will provide cost effectiveness and overall savings to the property and customer.

During an implementation the hardware assessment would be recommended by a pre-implementation visit by our technical support team and ascertain the requirements for the necessary hardware to be installed.



1.6 Why Choose JEP Australia Chemicals?

- **Cost savings in storage, freight, manual handling, inventory management etc.** -Since our quoted price is an all-inclusive price up to the stores of the property, there will not be any additional costs to such as freight, handling and transport etc.
- **High dilution rates for cost effective use** – J.E.P Australia chemicals have proven significant cost savings because of its high dilution rates & would benefit further on the long run to reduce the cleaning chemicals budget.
- **Local presents** – J.E.P Australia has its well established Colombo office to provide all the necessary support services & at any given time it holds stocks for period of three months to supply clients' orders without any disruption to the operations.
- **Service presents in Sri Lanka** – J.E.P Australia is equipped with all necessary tools, spares for dosing units & the man power to cater to all breakdowns & trouble shooting within a minimal turnaround time.
- **Supply of Dosing pumps** – J.E.P Australia chemicals come with the state of the art dosing/dispensing system sourced from one of the premier dosing pump manufacturers.
- **Non-hazardous chemicals where possible** – J.E.P Australia chemicals are manufactured in accordance to world class plant based formulations with super strength for faster cleaning and can be classified as the most environmental friendly cleaning solution.

1.7 Technical Support Service

Our technical support and technical service staff have in-depth knowledge of the product range & machinery and how they should, and should not be, used. The technicians and support staff is fully trained and will be available full time & can be accessed any time of the day during operation.

1.7.1 On-site Technical services & assistance

- A dedicated Technical and Support Service Officer will be available during normal business hours (8.30am to 5.30pm). After hours on call service support will be provided for uninterrupted operation at your end.
- They will be available to travel to any site & any time to install, maintain, diagnose and repair any machine or instrumentation.
- Our dedicated Technical and Support Service Officer will ensure that all breakdowns are addressed and routine services are carried out within required time frame.
- Our dedicated Technical and Support Service Officer will inspect and assist disconnecting dosing/dilution pumps during routine cleaning. He will also be made present for any week end deep cleaning and other ad-hoc cleaning of dishwashing machinery.
- Our dedicated Technical & Support Service Officer & Service team will assist during the annual audits carried out by the other third parties.
- They will provide feedback to respective supervisors at the hotels on product usage and possible enhancements.

1.8 Customers and Geographies

Customers in Sri Lanka

- Sri Lankan Catering
- Jetwing Yala
- Hotel J by Jetwing
- John Keells Hotels & Resorts
- Cinnamon Grand
- Cinnamon Citadel
- Cinnamon Lakeside
- Aitken Spence Hotels
- Grand Udawalawe Safari Resort
- Ramada Colombo
- Uga Residence Park Street
- Uga Jungle Beach
- Ulagalla by Uga Escapes
- Reef Villa
- Galle Face Hotel
- Renuka Hotel
- 'Awanhala' by Ceylon Hotels Corporation
- BMICH
- Perera and Sons Pvt Ltd
- CBL Natural Foods
- CBL International Foods
- Singhalese Sports Club
- JAT Holdings
- Epiq Foods
- Asian International School
- Overseas School of Colombo
- Colombo International School
- Villa Mahakanda
- Isso Restaurant
- Barefoot Cafe
- Fortbliss – Galle
- Golden Rose Banquet Hall

Current Customers in Maldives

- Four Seasons – Kuda Hura
- John Keells Hotels & Resorts – 3 Properties
- Aitken Spence Hotel Maldives

Current Customers in Australia

- Four Points by Sheraton Perth
- Aloft Perth
- The Como Treasury (Wildflower, Post, Petition, Long Chim +++)
- The Camfield
- The Stables
- The Reveley
- University of Western Australia Club (UWA CLUB)
- Mindarie Marina
- Rocky Bay
- Ocean Beach Hotel

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1.9 Training on Equipment & Product Usage

It is important to train your technical service personnel and cleaning staff well on cleaning products. Effective product training enables them to perform their job tasks quickly and efficiently.

Your staff should be well-versed with the chemical product range and the benefits they offer. Unless they understand the features and utilities of the new products, they will not be able to optimally use them and maintain service standards.

Therefore a comprehensive training on the optimum product usage, equipment handling & safety will be delivered by our Experience Service Managers to the Technical and Cleaning staff.

1.9.1. Training on offer – Free of Charge as part of the agreement

a) Induction Training for Technical Staff.

A thorough training will be given on the usage of different dispensing machines its functions, programming, operation & trouble shooting.

b) Induction Training for Cleaning Staff.

A thorough training will be given on the effective usage of different chemicals, its applications & safe cleaning methods .

c) Monthly Refresher Training for both Technical & Cleaning Staff of different ` shifts.

d) A Training programme for Technical & Cleaning staff every three months.

This is to refresh knowledge, obtain feedback, address staff concerns, to introduce new developments & new chemicals.

2.0 Complete package of free SIGNAGE

A full package of signage on offer free of charge, subject to a contract period, to be displayed at the operation areas giving clear guidance on **hygiene standards and work safety** as per industry standards. Please find some signage provided to several existing clients as part of our service agreement.

2.1 Dosing pumps, dispensers & other accessories.

As a part of an agreement, JEP Australia Pvt Ltd will implement the installation of dosing pumps on loan basis, for the following areas of all hotels & resorts.

- Housekeeping
- Kitchen & Stewarding

Apart from the dosing pumps following accessories will also be given on FOC basis.

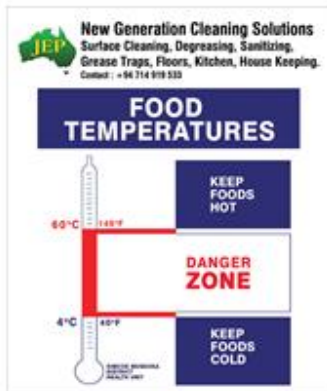
- Soap dispensers - Manual / Sensor type
- Heavy Duty spray bottles and nozzles.
- Stainless steel racks to hold chemical cans.



J.E.P Australia Hygiene & Safety Signage's



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